

Key performance indicators

Group's financial results, RUB million

Indicator	2021	2022	2023	2024	YoY change, % 2024/2023
Revenue, RUB million	113,709	162,639	172,004	184,978	8
EBITDA, RUB million	47,474	71,483	53,607	54,498	2
EBITDA margin, %	42	44	31	29	(2) pp
Indicator	2021	2022	2023	2024	YoY change, % 2024/2023
Liner and Logistics Division					
Revenue, RUB million	94,591	138,926	146,608	163,129	11
EBITDA, RUB million	34,967	48,771	22,347	26,846	20
EBITDA margin, %	37	35	15	16	1 pp
Port Division					
Revenue, RUB million	22,746	32,977	35,238	33,424	(5)
EBITDA, RUB million	11,792	20,749	20,364	19,458	(4)
EBITDA margin, %	52	63	58	58	-
Rail Division					
Revenue, RUB million	5,115	6,932	8,915	10,272	15
EBITDA, RUB million	1,991	3,947	5,005	5,434	9
EBITDA margin, %	39	57	56	53	(3) pp
Shipping Division					
Revenue, RUB million	4,115	7,807	14,850	12,627	(15)
EBITDA, RUB million	1,108	3,446	9,141	1,640	(82)
EBITDA margin, %	27	44	62	13	(49) pp
Fuel Division					
Revenue, RUB million	1,809	2,788	2,884	3,290	14
EBITDA, RUB million	82	125	154	211	37
EBITDA margin, %	5	4	5	6	1 pp

Group's operating results

Indicator	2021	2022	2023	2024	YoY change, % 2024/2023
Liner and Logistics Division					
Intermodal transportation, k TEU	465	507	625	635	2
International maritime transportation, k TEU	288	342	419	501	20
Domestic maritime transportation, k TEU	81	84	105	104	(1)
Port Division					
Container handling, k TEU	757	768	859	879	2
General cargoes handling, kt	5,195	5,138	4,328	4,429	2
Oil product handling, kt	389	480	454	451	(1)
Vehicle handling, units	81,748	110,783	97,443	105,222	8
Rail Division					
Rolling stock, units	9,118	10,791	13,061	14,886	14
Shipping Division					
Transport fleet, units	22	29	37	37	0
Operable vessel days ¹	6,236	6,931	8,470	9,162	8
Bunkering Division					
Bunkering volumes, kt	63	98	151	185	22

¹ Total number of days when the vessel was available for operation, excluding downtime due to the vessel's overhaul, upgrade, dry docking, or specialised or intermediate maintenance.

